

# REALTOR® RAPPER

SEPTEMBER 2011

**2011 Officers and  
Board of Directors**

**President:** Keith DeVries  
**President-Elect:** Vic (Bill) Smith  
**Secretary:** Leslie Bostaph-Pazur  
**Treasurer:** Michelle Branham  
**Directors:** Lisa Dowling  
Lisa Hough  
Pam Kecmer  
Shirley Lyden  
Beverly Pietrandrea  
Lorraine Ross  
Janice Razaire  
Michael Witterman  
Rudy Zetz, Jr  
**Immediate Past-President**  
Peg Gahles  
**Affiliate Director:**  
Ellen Caputo  
**Association Executive:**  
Karen Fuller



Calendar of Events:

September 17 Mandatory New Licensee CE Class  
(See insert for details)

September 18—21 Quarterly Meetings in Harrisburg

September 24 Reservations Due for Steak Gate / Picnic

October—2012 Dues Billings will be Mailed

October 3 Steak Gate / Picnic

October 8 Mandatory Elective New Licensee CE Class  
(See insert for details)

October 12 Education Day (Registration closed)

October 24 Code of Ethics & Marcellus Shale  
(see insert for details)

November 2 Charity Auction





## Beaver County Association of REALTORS®



### Steak Gate / Picnic

When: Monday, October 3, 2011  
 Where: Two Mile Run Park  
 Time: 6:00 pm Social Time  
 6:30 pm Dinner  
 Cost: \$10.00/person, Guests welcome

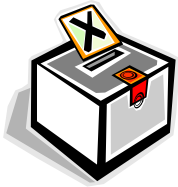
Call BCAR at 724-774-4126  
 for reservation  
 by **September 24th.**

To include steak dinner, dessert, and beverage.  
 See insert with all details.

**THANK YOU Affiliates for your donation to this event!!**



BCAR is making this a Community Service Project and asking for donations of non-perishable items to help support local food bank.



## Beaver County Association of REALTORS®

### 2011 Election Slate

The following slate for the election of Officers and Directors for 2012 has been approved by the nominating committee. Additional candidates for the offices to be filled may be placed in nomination by petition signed by at least twenty-five (25) REALTOR® members eligible to vote. The petition shall be filed with the Association Executive **NO LATER THAN SEPTEMBER 30TH.** (Petitions available upon request at the Association office) The election shall be conducted by electronic vote or paper ballot (available only at the Association office) The election cutoff will be midnight on November 1st.

#### PROPOSED SLATE OF OFFICERS AND DIRECTORS FOR 2012

<b>PRESIDENT</b>	Vic (Bill) Smith
<b>PRESIDENT ELECT</b>	Rudy Zetz, Jr.
<b>SECRETARY</b>	John Norris
<b>TREASURER</b>	Michelle Branham / Shirley Lyden
<b>DIRECTORS:</b>	Ernie D'Achille, Pam Kecmer, Leslie Bostaph Pazur, Bridget Wysocki (3 Directors for 3 year term)

**The voting will be conducted electronically at BCAR's website [www.mybcar.com](http://www.mybcar.com) starting October 18th till midnight on November 1st.**



REALTORS® mark your calendars...October 18th starts the 2011 election of Officers and Directors for 2012. The Election will be held October 18th through midnight November 1st at [www.mybcar.com](http://www.mybcar.com). You must login to be eligible to vote. If you have not yet been on the site, please contact A/E for help. Don't wait till the last minute!!

**Member Changes:** Mark Abbott is now with Maronda Homes and his email address is [mabbott86@verizon.net](mailto:mabbott86@verizon.net)

Leslie Gruzinski of Keller Williams new email address is [lesliegruzinski@yahoo.com](mailto:lesliegruzinski@yahoo.com)

Denise Trenor of Keller Williams new email address is [dtrenor@hotmail.com](mailto:dtrenor@hotmail.com)

Monica Wallace of Town Center Associates new email address is [mwallacerealtor@aol.com](mailto:mwallacerealtor@aol.com)

**Affiliate Changes:** Denise Doyle's of PA Land Title new email address is [paland.dd@verizon.net](mailto:paland.dd@verizon.net)

## CODE OF ETHICS

Article 10: REALTORS® give equal professional service to all clients and customers irrespective of race, color, religion, sex, handicap, familial status, or national origin

## ANNUAL CHARITY AUCTION

**It is once again time to start thinking about our Annual Charity Auction. We are looking for volunteers. Even if you only have a few hours to help...we have a job for you!! Contact Vic Smith, Auction Chair at 724-774-2222 or the A/E at 724-774-4126.**

**The Charity Auction is scheduled for November 2, 2011 at Javy's in Ambridge. Mark Your Calendars!! We are always looking for new donations. The letter asking for donations is included in the Rapper. Consider donating to this event.**



\*\*\* If you have something you would like to put in the Rapper, just call BCAR at 724-774-4126 and we will get it in for you. \*\*\*

All items for the Rapper must be in by the **FIRST FRIDAY** of each month.



## BEAVER COUNTY ASSOCIATION OF REALTORS®

650 CORPORATION STREET  
SUITE 401

BEAVER, PA 15009

(724) 774-4126  
FAX: (724) 774-1984

September 13, 2011

Dear REALTOR® Friend,

It's once again time, for the Beaver County Association of REALTORS® Annual Charity Auction to be held on November 2, 2011, at Javy's Banquet Hall in Ambridge.

This annual event has grown each year and last year made it possible to donate over \$13,000 to local charities, such as Beaver Valley Intermediate Unit PTO, Boy Scouts of America, Habitat for Humanity, Women's Shelter, CASA, Yellow Ribbon Girls, and others.

In preparation for this year's event, we are asking support of REALTOR® members, affiliates, individuals and local businesses. All monetary donations are combined, to purchase items at a discount cost at local stores. Other items, for contribution, could include gift certificates, children's toys, household items etc. Monetary donations and gift cards can range anywhere from \$25.00 to \$500.00. These items then would be auctioned off the night of the event. We have also received trips and condo stays to auction off. The item that brought the most monies at 2010's Auction was a \$2,000 shopping spree at Ross Park Mall.

As a special "thank you" to our contributors, an ad will run in the Beaver County Times, listing all who have donated for that year's auction. Many, of the charities that we donate to list our contribution in their newsletters.

Please help the Auction Committee by getting your donation in as soon as possible, but no later than October 10th. If you have any questions, please call the Beaver County Association of REALTORS® office at 724-774-4126 or Auction Committee Chairman, Vic (Bill) Smith at 724-774-2222 X218.

We understand the economic time facing the country, and charities are being hit hard. So any contribution to the charity auction would be greatly appreciated. "Thank You" in advance for your participation.

Respectfully submitted,

Vic Smith, Auction Committee Chairman  
Beaver County Association of REALTORS®



# Beaver County Association of REALTORS®

## STEAK GATE / PICNIC

Monday, October 3, 2011

(Rain or Shine)

We have indoor accommodations!!

50/50  
RAFFLE

DOOR  
PRIZES

Two Mile Run Park  
(Gypsy Glen Road, Brighton Twp)

Social Time 6:00pm and Dinner at 6:30pm  
Steak Dinner, Dessert and Beverages

Cost \$10 / person, Guests WELCOME

**THANK YOU  
AFFILIATES**  
for your  
donation to  
this event!!

**ENTERTAINMENT BY RUDY ZETZ, Jr.**

Call BCAR at 724-774-4126 for  
reservation by September 24th.



*Let's RAKE in the membership and enjoy this event.  
We need **your** participation....*

**DON'T MISS OUT ON THE PILE!!**



Community Service Project:

Bring a Nonperishable Item or Monetary  
Donation to help support local food bank.



For over 10 years, iMortgage Services' title and settlement services have provided the quality reports, fast turnaround times, and title expertise needed to handle any real estate transaction in all 50 states. We have an established nationwide title abstractor, attorney, and closing notary network to support real estate agents, lenders, and homeowners with title clearance and during the settlement process.



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MEMBER SIPC AND NYSE | WWW.STIFEL.COM

## Real Estate Continuing Education Requirements

Individuals licensed **AFTER 12/01/2009** are required to complete their first 14 hours of continuing education in specific mandatory Commission developed courses. The courses are "Mandatory Core Continuing Education Courses for New Licensees" and the residential elective is entitled "Elective Residential Focus Course for New Licensees."

The Beaver County and Butler County Association of REALTORS® are joining forces and offering these two classes.

**"Mandatory Core Continuing Education Courses For New Licensees"**

Saturday, September 17, 2011

9:00 am to 4:30 pm

Hampton Inn

On Executive Drive in Cranberry Twp

Cost \$80.00 for 7 hours + Continental Breakfast

**"Elective Residential Focus Course for New Licensees"**

Saturday, October 8, 2011

9:00 am to 4:30 pm

Hampton Inn

On Executive Drive in Cranberry Twp

Cost \$80.00 for 7 hours + Continental Breakfast

**You must REGISTER at [www.rampschool.com](http://www.rampschool.com)**

To register go to [www.rampschool.com](http://www.rampschool.com)  
click on the date for each class  
and follow registration link.

For questions, please call Beaver County Assoc of REALTORS® at 724-774-4126.

# *Penn Suburban Abstract*

A Full Service Title and Closing Firm

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▶ **Lender Involved**

▶ **Cash**

▶ **For Sale By Owner**

▶ **Seller Held Financing**



▶ **Allegheny County**

▶ **Beaver County**

▶ **Butler County**

▶ **Lawrence County**

▶ **Mercer County**

*Richard L. Milesky Jr., Esq. President*

Phone: 724-776-9750

Fax: 724-776-4744

*Carole Ritorto, Founder*

301 Smith Drive, Suite #6

Cranberry Twp., PA 16066

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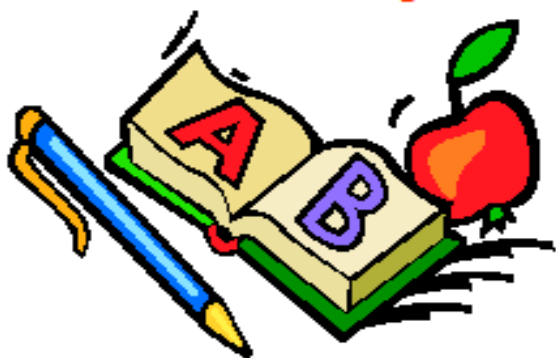
1-800-829-0056

[www.AGCHOICE.COM](http://www.AGCHOICE.COM)



Butler Branch — Jim McGinnis • Keri Connelly • Kathy Hartzell

# Beaver County Association of REALTORS®



is offering a **SECOND**  
day of class for

**Code of Ethics  
&  
Marcellus Shale**

## **Holiday Inn Express**

105 Stone Quarry Road, Monaca, PA 15061

**Monday, October 24, 2011**

**TWO Continuing Education Classes offered.....**

*Registration begins at 8:30am and class starts promptly at 9:00am*

### **Code of Ethics**

(also satisfies Quadrennial Code of Ethics requirement)

9:00 am—12:15 pm

Cost \$40 for 3.5 hours

**Questions...  
Call BCAR  
724-774-4126**

### **Marcellus Shale**

1:00 pm—4:30pm

Cost \$40 for 3.5 hours

**You must register for both classes at [www.rampschool.com](http://www.rampschool.com)**

**Don't wait to register, limited seating!!**

## **Penn State Beaver Continuing Education Classes**

### **So Many Investors, So Little Time**

Tuesday, October 18th

9:00am—12:30pm (3.5 Hours)

Cost \$40

### **Attitude Is All I Have**

Saturday, October 22nd

9:00am—12:30pm (3.5 Hours)

Cost \$40

### **I Thought You Were Working With Me**

Thursday, October 20th

5:00pm—8:00pm (3.5 Hours)

Cost \$40

### **The Landlord-Tenant Relationship- A Procedural Approach**

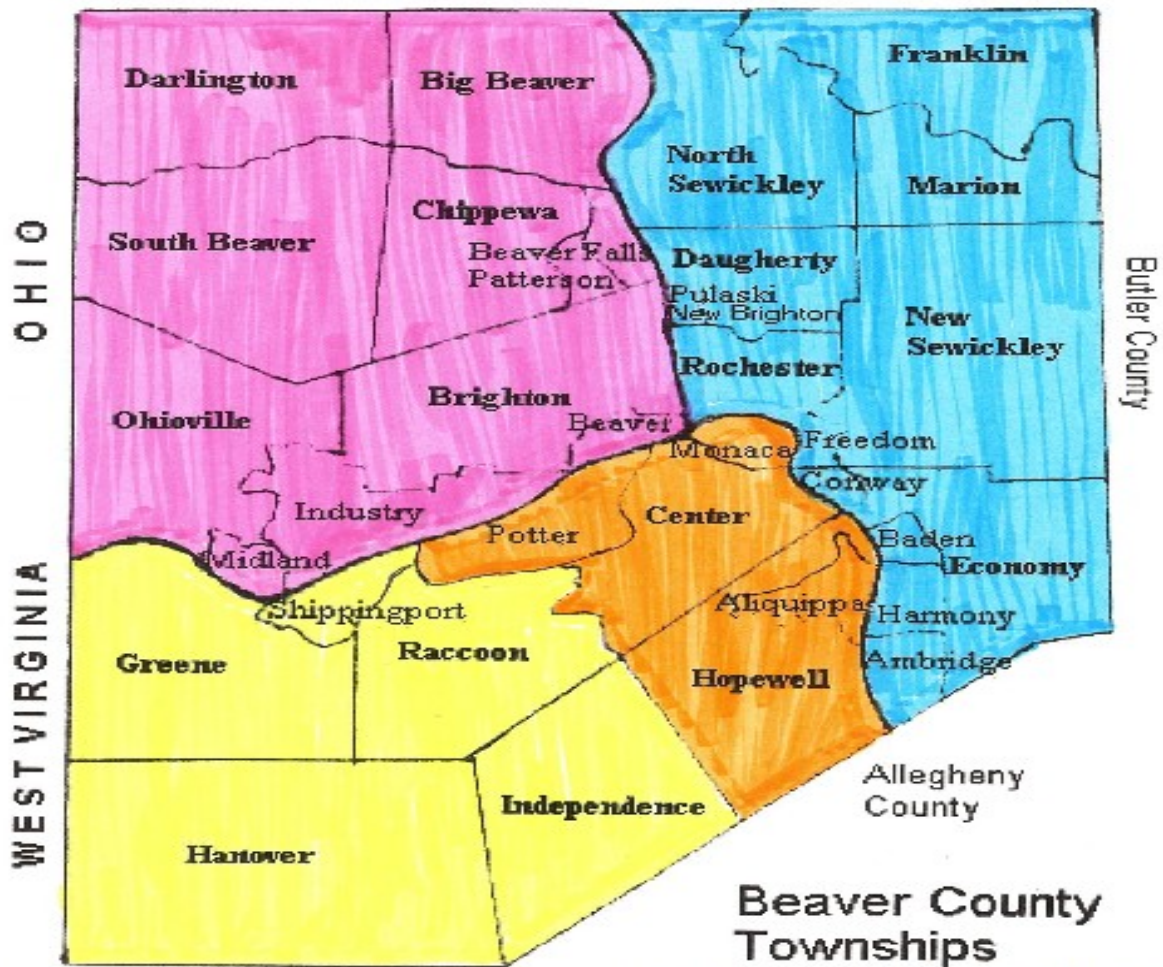
Saturday, November 12th & 19th

9:00am—4:00PM (14 Hours)

Cost \$160

Register online at [www.br.psu.edu/CE/profdev.htm](http://www.br.psu.edu/CE/profdev.htm) or call 724-773-3700

## Beaver County Realtor Tour



BCAR is proud to announce starting in Sept 2010 a Beaver County Realtor® Tour every Tuesday 10 am to 12 pm. The tour is broken up into zones as follows:

- 1st Tues of the month
- 2nd Tues of the month
- 3rd Tues of the month
- 4th Tues of the month

Realtor's should place the listing they would like on tour in the MLS system no later than noon on Mondays so that the tour can be pulled and printed for distribution.

### STATE DELEGATE AND ALTERNATE

If you would like to be considered for a Delegate or Alternate to represent Beaver County Association of REALTORS at the 2012 Quarterly Meetings in Harrisburg, an application **MUST** be filled out and sent to the association office by **November 7th**. The Board of Directors will then vote on the two Delegates and one alternate for the 2012 schedule. The application is on the next two pages. If you have any questions contact the A/E.

Beaver County Association of REALTORS®

APPLICATION FOR STATE MEETINGS

NAME: \_\_\_\_\_

OFFICE: \_\_\_\_\_ PHONE NO: \_\_\_\_\_

YEARS IN REAL ESTATE: \_\_\_\_\_

YEARS OF STATE PARTICIPATION: \_\_\_\_\_

LOCAL ASSOCIATION INVOLVEMENT

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PAST STATE ASSOCIATION INVOLVEMENT

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STATE COMMITTEE MEMBER (For Year Applying)

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# Beaver County Association of REALTORS®

650 Corporation Street, Suite 401  
Beaver, PA 15009

Phone: 724-774-4126  
Fax: 724-774-1984

E-mail: bcar3@verizon.net  
Website: www.mybcar.com



## AFFILIATE INFORMATION

REAL ESTATE MAGAZINE / INKSTAR

Phone: 724-847-2940

**Representatives:** Rich and Susan Fudurich

**Serve** Beaver County and the Four Surrounding Counties

**Products/Services Offered:** Real Estate Advertising, Graphic Design and Custom Printing of Business Cards, Letterhead, Envelopes, Brochures, Postcards, Door Hangers, Flyers, Carbonless Forms, Invitations, Event Programs, and More.

SIGNATURE SETTLEMENT SERVICES AGENCY, LLC

Phone: 724-728-8873

**Representative:** Jeff Reed

**Serve** all of Pennsylvania, Missouri, Kentucky, Georgia, and Tennessee

**Products/Services Offered:** Title Insurance and Real Estate Closing Services

T.A. CLOSING NETWORK

Phone: 800-899-1051

**Representatives:** Gregg Hill, Sales Manager and Patti DeGennaro, President

**Serve** Pennsylvania plus 15 other States

**Products/Services Offered:** We are a full service Title Insurance Company offering a complete range of Title and Escrow services for Attorneys, Banks, Realtors, Mortgage Brokers, and Credit Unions. We provide title and escrow services on a flexible schedule with the ability to provide closings in 16 states. Experience and expertise are fundamental to every service we provide from application to closing.

UNION NATIONAL MORTGAGE COMPANY

Phone: 412-489-4901

**Representative:** Margaret J. Matuza

**Serve** Allegheny, Beaver, Butler, and Washington Counties

**Products/Services Offered:** Whether you are getting into your first home or an experienced buyer looking to cash out equity, you've landed at the right place! There are nearly as many loan options as there are Home owners. We're pros at helping find you the right one. "Welcome to our World of Promises Kept." Union National Mortgage since 1970.

Note: Information displayed in alphabetical order and supplied by the affiliates from the 2011 Affiliate Information.